

# THE POWER OF SHARING SHARED SERVICES AGREEMENT



EDUCATION THROUGH TECHNOLOGY, BACKED BY TECHNOLOGY AND ENHANCED BY TECHNOLOGY, IS ALL WE DO. WE COLLABORATE WITH YOU TO CREATE BUDGET-FRIENDLY TECHNOLOGY SOLUTIONS THAT ENRICH YOUR STUDENTS' EDUCATION.

# **OUR HISTORY**

EduTech believes that successful education and IT go hand in hand. EduTech was established to foster a secure relationship between technology and education. We saw the need for smaller school districts to have better, more cost-effective IT solutions. EduTech identified that school districts need to have IT solutions designed and delivered by people who know education and the challenges schools face. With 20+ years of educational and technological experience, the EduTech team works to expand education by creating a seamless IT experience to benefit all stakeholders at Accelerated Schools.

We all know the technology world is changing by the minute. Our expertise in educational technology enables you to use your people where and how they're needed most. We ensure that teachers have the know-how to use technology to teach the up-and-coming-generation to succeed in today's technology-rich, technology-enabled world. In the end, that translates to satisfied customers – parents, students, staff, school boards, and the entire learning community.





## We are pleased to submit this one-year cybersecurity proposal for your consideration.

## **Security Operations Center as a Service (SOCaaS)**

## 24/7 Monitoring

- Physical Servers
- Virtual Servers
- Switches
- Firewalls
- Web Server
- Databases
- Directory Services and Cloud Data Google Workspace
- Patch Management
- Phishing Awareness & Training
- Endpoint Detection and Response (EDR)
- Quartey Vulnerability Scan
- Monthly Continuous External Threat Management (CETM)
- Managed Detection and Response (MDR)
- Extended Detection and Response (XDR)

### **Disaster Recovery**

- Immutable Back Up
- Business Continuity

### **Cybersecurity Portal**

- Realtime Cybersecurity Portal
- Live and Predictive Dashboards
- Security Events Logs and Alerts

## **Cybersecurity Cost**

- Exhibit A contains the list of covered monitored systems and devices.
- The total annual cost is **\$73,310.40**. Payments can be made monthly or quarterly throughout the school year.





Exhibit A

		Monthly Unit Price		Month Price		Annual Price	
MDR Reporting Source	QTY						
Physical Servers	4	\$	20.40	\$	81.60	\$	979.20
Physical Servers	1	\$	20.40	\$	20.40	\$	244.80
virtual Servers (Windows, Linux)	9	\$	20.40	\$	183.60	\$	2,203.20
Virtual Environment Management	2	\$	20.40	\$	40.80	\$	489.60
Switches	23	\$	20.40	\$	469.20	\$	5,630.40
Switches	9	\$	20.40	\$	183.60	\$	2,203.20
Routers	23	\$	20.40	\$	469.20	\$	5,630.40
Firewalls (physical, virtual, or cloud)	2	\$	20.40	\$	40.80	\$	489.60
EDR (per endpoint) - per device	225	\$	3.60	\$	810.00	\$	9,720.00
Office365 or GCP Full Stack monitoring - per user	225	\$	4.80	\$	1,080.00	\$	12,960.00
Backup - per TB storage and workload	1	\$	600.00	\$	600.00	\$	7,200.00
Diaster Recovery - per TB storage and workload	1	\$	300.00	\$	300.00	\$	3,600.00
Phishing Awareness and Training - per user	250	\$	3.00	\$	750.00	\$	9,000.00
Patch Management - per device	225	\$	4.80	\$	1,080.00	\$	12,960.00
TOTAL				<u>\$</u>	<u>6,109.20</u>	<u>\$</u>	<u>73,310.40</u>