

PROVIDER	EXISTING	Johnson Controls	CARRIER	DAIKIN	LUCIO	LUCIO	LUCIO	LUCIO	LUCIO	ACCO
EQUIPMENT	McQuay ALS150C27-Screw	Chiller Controls	Carrier 30XV-Screw	Daikin AGZ150E-Scroll	Daikin-Scroll	Tran 140-Scroll	Trane 150-Scroll	Trane 150-Screw	Carrier-Screw	Daikin AGZ140E-Scroll
CAPACITY	137 Ton		160 Ton (140 nominal)	146 Ton	146 Ton	136 Ton	151 Ton	150 Ton	135 Ton	140 Ton
WEIGHT	9,880 lbs		111,175 lbs	6,745 lbs	6,745 lbs	10,659 lbs	12,114 lbs	9,956 lbs	10,630 lbs	6,600 lbs
COST		\$36,500	\$295,000	\$383,700	\$301,864	\$315,461	\$330,350	\$339,493	\$328,683	\$413,328
Proposal Dates		4/17/2019	7/26/2017	5/17/2017	5/18/2017	5/18/2017	5/18/2017	5/18/2017	5/18/2017	4/18/2019
NOTES			requested update - Joel is out until 4/24	requested update - Robert to provide week of 4/22	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	
LEAD TIME			10-12 weeks	10-12 weeks						3-6 weeks - (1) available, (1) in production soon. *11-12 weeks ordering new

REVISED FINAL PROPOSAL

EQUIPMENT	McQuay ALS150C27-Screw	Chiller Controls	Carrier 30XV-Screw	Daikin AGZ150E-Scroll	Daikin-Scroll	Tran 140-Scroll	Trane 150-Scroll	Trane 150-Screw	Carrier-Screw	Daikin AGZ140E-Scroll
CAPACITY	137 Ton		160 Ton (140 nominal)	146 Ton	146 Ton	136 Ton	151 Ton	150 Ton	135 Ton	140 Ton
WEIGHT	9,880 lbs		111,175 lbs	6,745 lbs	6,745 lbs	10,659 lbs	12,114 lbs	9,956 lbs	10,630 lbs	6,600 lbs
COST		\$36,500	\$352,795	\$427,335	\$301,864	\$315,461	\$330,350	\$339,493	\$328,683	\$413,328
Add/Alt - include 2 weekends			\$27,674	\$0						\$3,400
Subtotal			\$380,469	\$427,335						\$416,728
Add/Alt - service 2X/Yr			\$12,240	\$8,920						\$14,352
TOTAL			\$392,709	\$436,255						\$431,080
Proposal Dates		4/17/2019	7/26/2017	5/17/2017	5/18/2017	5/18/2017	5/18/2017	5/18/2017	5/18/2017	4/18/2019
NOTES			Physical weight of equipment is not in kind & would require DSA review/approval & extra time	Confirmed w/ Robert that he's confident that they can complete the work in 5 days	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	note: cost excludes plans & permits	as of 5/6/19, the (2) units are still available
LEAD TIME			10-12 weeks	10-12 weeks						3-6 weeks - (1) available, (1) in production soon. *11-12 weeks ordering new